

Every day around the world, for 20 years, **Kertios acts** and makes available all its recognized expertise, whether human and/or technical, as well as its exceptional partnerships in the service of a single and only ambition:

Collaborate with its clients to implement their transformation strategies to build reliable and innovative solutions.



Our value proposition



We have been working for more than 10 years, mainly in three regions: Europe, CIS and Africa, and we have a long list of very satisfied customers from different countries.



We draw on our experience gained from a number of international projects and will provide your teams with best practice.



We have in-depth knowledge of local requirements and their compliance with company policies and procedures. We also have extensive practice in coordinating local and corporate requirements.



We are adept at working with local partners and often collaborate with other consulting companies. We also have offshore capabilities.

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We are flexible and work very quickly.



Our team are officially certified by Oracle for different products and keep it up to date.



High professionalism and very good project management.



Our Projects Geography

Kertios Consulting is an international company which operates globally in different countries. We've already realized many HCM/ERP projects in different countries around the world:



Our service offering

Transformation Organizational

- Operational Benchmarking / Digital Maturity
- Business Process Management
- Operating Model / Business case
- · Change management / Training

Process optimization & solution deployment

- Process optimization: Finance, HR, Sales etc.
- HCM Solutions Oracle
- Oracle & Salesforce ERP Solutions
- Project Management

Systems and technologies design and implementation

- Business Intelligence
- Custom Development
- Maintenance / Hosting
- Software Publishing

Our Oracle Partnership

ORACLE

Partner

ORACLE"

ORACLE

TALEO

474CLC

ORACLE

FUSION APPLICATIONS

ORACLE'

ORACLE!

GUIDED LEARNING (OGL) ORACLE'
E-BUSINESS SUITE

JD EDWARDS

ORACLE NETSUITE

PEOPLESOFT

USER PRODUCTIVITY KIT

Kertios Consulting in figures

140+ Customers that

35%

of income from HCM / ERP projects

20+ Years on the market

15+

Oracle Applications
Consultants

30+ ERI

ERP/HCM projects

15+

AMOA projects





About Kertios Applications Maintenance and Support (AMS) service

In scope of AMS services Kertios offers support of Oracle HCM and ERP solutions. Our services can be provided at any level including 2nd and/or 3rd Line of Support with provision of appropriate resources. The scope of AMS covers support of implemented solution including set-up, localization and customizations. Based on the client situation (scope, available support team, number of business users, etc.), we develop the optimal approach to provisioning AMS services.

According to our business practice we use the following tools to execute AMS services:

- Tickets formally reported and registered user's issues within initial design;
- Change Requests formal user's issues or requirements that involve modification or extension of the initial design (system enhancement).

Our Key Customers





















AMS Objectives



AMS Services domains

In order to provide expected assistance and assign resources involving relevant teams/users, AMS services are structured by the following domains:

Application support

• is a service that keeps business processes running as designed.

Application corrective maintenance

• is a service of identifying and fixing bugs and issues in applications after deployment.

Application Enhancement and Upgrades

 is a service of management of changes/upgrades in existing processes or/and applications to improve them and satisfy business requirements.

Service Management

is used for tracking, recording and managing of service process tasks and activities execution including, SLA reporting, contracts termination, etc.

Council & Advice

is a service of provision and sharing knowledge, council about applications, business processes, design, etc. This service includes preparation of documentation in required format.

Environment Management

is a set of services to support of enabling hardware, middleware services (including integrations) and support of software purchasing (including licenses). This service also involves setup of environments to an operational conditions during deployment.































Documentation preparation and trainings delivery

Upon request Kertios also have capabilities to perform the following activities:



Business Processes

- Revision and audit of current Business Processes;
- Proposal of improvements;
- Design of new Business Processes.





Documentation

- Preparation of Working Instructions;
- Creation of Local procedures;
- Preparation of Training Materials in required format



Trainings / UAT

- Delivery of the Trainings sessions for key users with:
 - Revision of prepared materials;
 - Demo of business processes;
- Support to UAT sessions, based on scripts;
- Assistance during end users training lead by key users.



Reporting of project status

In order to communicate current status, results achieved, open topics, Kertios team uses several types of

reports:

AMS flash report

Weekly report with details about previous week reported/resolved/open issues and plan for current week.

AMS summary report

Monthly report with details about results achieved/delivered during month and open issues.

AMS Closing report

Report with details about overall AMS activities executed during the AMS period, created/updated documents, analytics, recommendations, etc.

Issue Log

Reporting tool which is used by Kertios to support transparency of all issues. This report contents all required information about reported issues, including Severity, Business Impact, Dates of login/closing, Next Action, Action history, and so on.





